Invoice Date: 2/22/25 **Organizer Name: Jane Rafter** Phone: 555-555-5555 Email: janerafter@janerafter.com

Permit Holder: Ken Kayaker Phone: 444-444-4444 Email: kenkayaker@kenkayaker.com

VENTURES RIVER OUTFITTING SERVICES Co-Organizer:

ceiba@ceibaadventures.com 928-527-0171 PO Box 2274

Flagstaff, AZ 86003

'Whole Shabang!'

Phone:

Email:

Items highlighted in light yellow included in the 'Whole Shabang!' free of charge

\$1,216.01 = Price/Person/Whole Trip

This price will fluctuate if gear/services are changed **Upper/Lower paricipants - talk to your TL for pricing** ***Refundable \$500 damage deposit included***

Rig Date: Mon 7/14/25 Launch Date: Tue 7/15/25 # days: 16 # people: 16 **Phantom Exchange Date:** Take-out Date: Wed 7/30/25 Take-out Location: Diamond Creek

Take-out Time: 10AM

Notes:

5 boat Whole Shabang! 16 people for 16 days. Complete kitchen, Food Pack & Ceiba Shuttles for put in and take out.

Food price/person/day varies from \$25-\$32 depending on total # of people and # of days.

Ceiba is not involved with your NPS fees & permit procedures.

Items highlighted in light yellow are freebies. Items highlighted in dark gren are things you can bring yourselves

Row & Paddle Boats, IKs, Whitewater Kayaks, SUPs & Equipment Item Price/day Quantity # of days Extended Price Ceiba's Full Oar Rigs 18' NRS Self-Bailer \$55.00 5 16 \$4,400.00 Aluminum main frame for 18' boat fully rigged w/ straps \$27.00 5 16 Inc in Full Rig \$12.00 5 Trailer frame w/ drop bag 16 Inc in Full Rig \$5.00 5 16 Inc in Full Rig Rear deck 11' Oar (with your choice of oar set up) - 18' \$10.00 20 16 Inc in Full Rig Rig Bag w/ 15 cam straps \$5.00 5 16 Inc in Full Ria \$1.50 5 Aluminum sand anchor & hammer 16 Inc in Full Ria \$1.50 5 Inc in Full Rig 16 Throw bags Drag bag \$1.50 5 16 Inc in Full Rig Throw cushion - type 4 NPS REQ 16' & Longer \$1.50 5 16 Inc in Full Rig Air pump/bag \$3.00 2 16 Inc in Full Rig Row Boat Repair kit \$5.00 2 16 Inc in Full Rig Bail buckets \$1.50 5 16 Inc in Full Rig 205 qt. Canyon Cooler 5 \$4.75 16 Inc in Full Rig \$2.00 5 16 Inc in Full Rig Cooler covers Aluminum side box - 1 per 18' raft, utilized in food pack \$2.25 5 16 \$180.00 Aluminum side box covers - 18' \$1.50 10 16 Inc in Full Rig Aluminum table \$5.50 3 16 Inc in Full Rig Inflatable Kayaks Inc in Whole Shabang! 1 Person Inflatable Kayak \$20.00 1 16 Kayak paddle (includes spare) \$2.00 2 16 Inc in Whole Shabang! Kayak helmet \$1.75 1 16 Inc in Whole Shabang! **Boat Equipment**

Extra Rope - 60'	\$1.00	1	16	Inc in Whole Shabang!
Major 1st aid kit NPS REQ (w/ signal mirror, signal panels & printed copy of NPS regulations)	\$5.50	1	16	\$88.00
Minor 1st aid kit NPS REQ *add'l charge for 1st aid items used	\$3.50	4	16	\$224.00
Boat umbrella flat fee of	\$60.00	0	flat	\$0.00
Holder for boat umbrella	\$1.50	0	16	Inc w/Umbrella
Flip Line - Belly band style	\$1.50	0	16	\$0.00
Flip line - Mini throw bag style (each)	\$1.50	0	16	\$0.00
Rescue Ladder	\$3.00	0	16	\$0.00
Sleep plate	\$2.50	0	16	\$0.00
Rescue bag: Z-Drag kit w/ static line	\$5.50	1	16	\$88.00
Foot brace	\$2.50	0	16	\$0.00
Rowing Seat	\$2.50	0	16	\$0.00
Gilman Grips (pair)	\$3.00	0	16	\$0.00
Adjustable Oar Towers (9"-13", set of 3)	\$2.00	0	16	\$0.00
Cargo Cover (for 18' & 16' only)	\$2.50	0	16	\$0.00
GoPro Mount	\$2.00	0	16	\$0.00
Single blade paddle	\$1.50	0	16	\$0.00
		Subtotal Ro	w & Paddl	e Boats, IKs & Equipment: \$4,980.0

Item

Complete kitchen for 8 to 16 people		\$40.00	1	16	\$640.00
Initial kitchen supplies: dishsoap, clorox, sponges, scrubbies,					
sparkies, hotpads, dish towels	flat fee of	\$50.00	1	flat	Inc in Food Pack
Stove w/ blaster, regulator, 1 full propane tank		\$9.00	1	16	Inc in Comp Kitchen
Additional Full Propane Tank		\$3.00	3	16	\$144.00
Stove windscreen	flat fee of	\$1.50	1	flat	Inc in Comp Kitchen
Griddle		\$1.50	1	16	Inc in Comp Kitchen
Cook pots, silver bowls, Dutch ovens (total for all)		\$3.50	1	16	Inc in Comp Kitchen
Plates, bowls, silverware		\$2.50	1	16	Inc in Comp Kitchen
Complete cooking utensils		\$2.00	1	16	Inc in Comp Kitchen
Straining screen NPS REQ		\$1.50	1	16	Inc in Comp Kitchen
Dish dryer net		\$1.50	1	16	Inc in Comp Kitchen
Dish buckets (set of 4)		\$4.50	1	16	Inc in Comp Kitchen
Kitchen ground tarp NPS REQ		\$2.50	3	16	Inc in Comp Kitchen
Fire pan (NPS approved) w/ brush & shovel		\$3.50	1	16	Inc in Comp Kitchen
Fire blanket NPS REQ with fire pan		\$2.50	1	16	\$40.00
Handwash system, 2 units in 1 NPS REQ		\$3.50	1	16	Inc in Comp Kitchen
Additional coolers, covers, tables					
Cooler - on rear deck for food pack		\$4.75	0	16	\$0.00 TBD Needs
Cooler covers		\$1.50	0	16	Inc w/Cooler
Aluminum table		\$5.50	0	16	\$0.00
Electric water filter (includes battery)		\$15.50	1	16	\$248.00
_Water Wizard - (for settling muddy water)	flat fee of	\$16.00	1	flat	\$16.00
Lanterns - kit of 2		\$2.50	1	16	\$40.00
Ceiba 12 oz Insulated Mug	flat fee of	\$5.50	16	flat	Inc in Whole Shabang!
2 gallon coffee Gott		\$3.00	1	16	Inc in Whole Shabang!
Roll-a-table w/ ground tarp		\$3.50	1	16	Inc in Whole Shabang!
Water jugs - 5 gallons		\$1.50	5	16	Inc in Whole Shabang!
Rice bags - 1 dozen	flat fee of	\$12.00	1	flat	Inc in Whole Shabang!
Kitchen parawing		\$3.50	1	16	Inc in Whole Shabang!
Can smasher		\$2.00	1	16	Inc in Whole Shabang!
20 mm food storage ammo can - for food pack		\$0.75	17	16	\$204.00
Extra aluminum side box		\$2.25	0	16	\$0.00
Compost Cans & Service		\$10.00	0	flat	\$0.00
			Subtota	l Kitchens	, Coolers & Storage Boxes: \$1,332

tem		Price/day	Quantity	# of days	Extended Price	
Toilet system box (w/ seat & Porto Riser)		\$5.25	1	16	\$84.00	
Porto riser		\$1.25	1	16	Incl w/ toilet system	
Porto box		\$1.50	6	16	\$144.00	
"Daytripper" daytime toilet NPS REQ		\$3.25	1	16	\$52.00	
Wag bags (includes 5) and Deposit box		\$20.00	0	flat	\$0.00	
Additional Wag bags		\$4.00	0	flat	\$0.00	
Pee bucket		\$1.25	1	16	Incl w/ toilet system	
(Full trip toilet supplies included with Whole Shabang Food Pack)				_	Subtotal Toilet:	\$280.00
Porto box dump & clean, per can flat fee	flat fee of	\$35.00	6	flat	\$210.00	
				Subtotal	Toilet Dump & Clean:	\$210.00

em		Price/day	Quantity	# of days	Extended Price	
Satellite phone (\$2/min additional cost)		\$13.00	0	16	\$0.00	TBD needs
InReach Satellite texting device (.50/text sent & received additional cost)		\$9.00	0	16	\$0.00	TBD needs
Starlink Mini (Up to 50 GB of data; \$2.00 per GB overage)		\$16.00	0	16	\$0.00	
Power station with solar panel - 100W		\$12.00	0	16	\$0.00	
Solar panel - 21W		\$2.00	0	16	\$0.00	
WaterPORT Portable Shower (3.8 gallons)		\$4.50	0	16	\$0.00	
PFDs - type 5 (life vests) 1 spare per every 10 people NPS REQ		\$2.50	18	16	Inc in Whole Shabang!	
50 cal personal ammo can		\$1.50	16	16	Inc in Whole Shabang!	
Wood stove & fire blanket		\$7.00	0	16	\$0.00	
Camp Chef Fire Pit (does not include propane)		\$4.00	0	16	\$0.00	
Chairs		\$2.00	0	16	\$0.00	
Camp Shovel		\$2.00	0	16	\$0.00	
Waterproof dry bags (65 liter or 110 liter)	flat fee of	\$30.00	0	flat	\$0.00	
Waterproof DAY bags (35 liter)	flat fee of	\$20.00	0	flat	\$0.00	Option
Guitar dry bag		\$3.50	0	16	\$0.00	norcon
Helmet		\$1.75	0	16	\$0.00	persona
Paco pad		\$3.50	0	16	\$0.00	gear ca
Camp Cot		\$4.50	0	16	\$0.00	-
Sand Mat		\$2.00	0	16	\$0.00	be adde
Sleep kit (dry bag, sheet, tarp, pillow, sleeping bag)		\$6.50	0	16	\$0.00	
Tents 2-person		\$6.50	0	16	\$0.00	

Pyramid Boat Tent			\$6.50	0	16	\$0.00	
Camp Fun: Horseshoes & Boc	ci		\$2.50	1	16	Inc in Whole Shabang!	
					Subtotal	Camp & Personal Items:	\$0.0
Food, Ice & Sundrie	S						
Ceiba Food Pack, Your choice	of set Ceiba Menu	s, varies by trip length	\$950.00	1	flat	\$950.00	
Food, ice and sundries, food p	oack labor, <i>per pe</i>	son per day	\$25.00	16	16	\$6,400.00	
NOTE: Price varies with nu	mber of people,	number of days & menu choice.	Price is finallized du	ring menu	planning - 2	months prior to launch.	
Readymade entrees (\$6 x # o	of people x # of en	trees)	\$6.00			\$0.00	
Take out Lunch (provided by	Ceiba)	per	person				
Extra Ice (Food Pack ice is inc	luded above)		\$2.75	0	flat	\$0.00	
Firewood Bundle (firewood coll	lection allowed 11	/1 - 2/28)	\$8.00	0	flat	\$0.00	
Trash dump & recycling fee	e (included if you	use Ceiba food storage boxes & hav	e a food \$100.00			Inc in Whole Shabang!	
					Subto	otal Food, Ice & Sundries:	\$7,350.0
Shuttles							
Put-in: Flagstaff to Lees Fe	erry						
Truck & Trailer			\$800.00			\$800.00	
Van			\$800.00			\$800.00	
* Take-out: Diamond Creek	k to Flagstaff		+000.00				
Truck & Trailer Van			\$900.00			\$900.00	
* Hualapai fees are additional,	noted below		\$900.00			\$900.00	
	, noted below					Subtotal Shuttles:	\$3,400.0
						Subtotal blattlebi	43,100.0
Personal Vehicle Sh	uttles & Sto	rage					
				# Veh/			
Personal Vehicle Shuttles	Vehicle only	Vehicle with trailer	# Veh only	trailer			
Lee's Ferry to Flagstaff	\$250.00	\$275.00	0	0		\$0.00	
Lee's Ferry to South Rim	\$290.00	\$310.00	0	0		\$0.00	
South Rim to Flagstaff	\$210.00	\$225.00	0	0		\$0.00	
Flagstaff to Peach Springs	\$200.00	\$225.00	0	0		\$0.00	
Flagstaff to Diamond Creek *	\$275.00	\$300.00	0	0		\$0.00	
Flagstaff to Pearce Ferry	\$300.00	\$325.00	0	0		\$0.00	
		Parking w/ Shuttle	Price/day	# vehs	# of days		
		Vehicle	\$2.25	0	16	\$0.00	
		- chiefe	92.23	U	10		

	:	Subtotal	Personal Vehic	le Shuttles w/Parking \$0.00
ehicle Parking Only Pric	ce/day #	# vehs	# of days	
\$3	3.00	0	16	\$0.00
trailer \$5	5.00	0	16	\$0.00
	\$	ehicle Parking Only Price/day = \$3.00	ehicle Parking Only Price/day # vehs \$3.00 0	\$3.00 0 16

\$4.25

0

16

Vehicle w/ trailer

Subtotal Personal Vehicle Parking Only \$0.00

\$0.00

amond Creek Road Usage Fee = \$64.20 per passeng	er, per vehicle and per driver	
# of Ceiba vehicles: 2	\$64.20 fee	\$128.40
# personal vehicles:	\$64.20 fee	
# of drivers: 2	\$64.20 fee	\$128.40
# passengers: 16	\$64.20 fee	\$1,027.20

Subtotal Hualapai Fees, tax included: \$1,284.00

em	Price	Quantity		Extended Price
The Guide to the Colorado River in the Grand Canyon (Martin & Whitis)	\$40.9	5 0		\$0.00
Larry Stevens Guide to the Colorado River in Grand Canyon	\$26.9	5 0		\$0.00
Grand Canyon Map & Guide- Dragon Creek Publishing	\$10.0	0 C		\$0.00
Grand Canyon Playing Cards - Dragon Creek Publishing	\$6.0	0 C		\$0.00
Grand Canyon River Hikes (Tyler Williams)	\$19.9	5 0		\$0.00
River to Rim (Nancy Brian)	\$24.9	5 0		\$0.00
River Journal	\$16.9	5 0		\$0.00
There's This River Grand Canyon Boatman Stories (Christa Sadler)	\$17.9	5 0		\$0.00
Colorado River Briefs - Lindemann	\$24.0	0 C		\$0.00
Ceiba Hat - Dad, Trucker or Visor	flat fee of \$5.5	0 16	flat	Inc in Whole Shabang!
Ceiba Beanie with leather patch	\$22.5	0 C		\$0.00
Ceiba Hoodie	\$40.0	0 C		\$0.00
Ceiba Sunshirt	\$30.0	0 C		\$0.00
Chums	\$7.0	0 C		\$0.00
Ceiba 16 oz stainless steel tumbler	\$15.9	5 0		\$0.00
Ceiba 32oz Water Bottle	\$30.0	0 C		\$0.00

Price/Person/Trip	\$1	,216
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*Includes damage deposit

*You are Responsible For Confirming All Dates, Times, Equipment and Services re Current and Correct**

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Subtotal Retail:	\$0.00
SUBTOTAL	\$18,836.00
Discounts: Whole Shabang,	
10% off of equipment charges	-\$659.20
DISCOUNTED SUBTOTAL	\$18,176.80
ΑΖ ΤΑΧ	\$779.29
Refundable Damage Deposit	\$500.00
GRAND TOTAL	\$19,456.09
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BALANCE DUE	\$19,456.09

Deadlines

\$500 deposit reserves your equipment	ASAP
50% of the Balance Due is due by	May 16, 2025
100% of the Balance Due is due by	June 15, 2025

Payment Policy

Payments can be made with credit card, personal check, or money order. \$500 deposit will reserve gear & services on the Ceiba calendar. 50% of your balance is due 60 days prior to your launch date. 100% of your balance is due 30 days prior to your launch date.

Cancellations

Full-trip cancellations must be submitted in an email by the trip leader or organizer.

Prior to 60 days from launch payments will be refunded to the trip leader less a 3% administration fee of the subtotal due for the trip. Between 60-31 days prior to launch payments will be refunded to the trip leader less the foodpack fee, and a 3% administration fee of the subtotal due for the trip. Between 30-15 days prior to launch 50% of the subtotal due for the trip will be refunded to the trip leader or organizer. Within 15 days prior to launch, if your reservation is cancelled, the only available refund will be for any shuttles not taken and Hualapai fees (if applicable).

Individuals Cancelling

In order to be refunded, an individual who can no longer go on the trip must submit written approval to Ceiba from the trip leader or organizer. ANY INDIVIDUAL REFUNDS DUE TO CANCELLING WILL BE SUBJECT TO A MINIMUM OF A 5% ADMINISTRATIVE REFUND FEE

Damaged Goods

You are responsible for any loss or damage to Ceiba's Equipment. We require that a copy of your credit card be kept on file by Ceiba for the duration of your trip. If loss or damage occurs, you will either be charged the cost of replacement, or \$75/hour for repairable damage.

* Please feel free to contact us with any questions concerning this price quote or details/logistics of your river trip*

We look forward to hearing from you!

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