



Today's Date: 11/23/17
 Name: Joe Rafter
 Phone: 867-5309
 Email: joerafter@joerafter.com

Rig/Gear Pick Up Date: 7/3/18
 Launch Date: 7/4/18
 # days: 16
 # people: 16

8:30AM @ TBD

Permit Holder: Joe Rafter
 Phone:
 Email:

Phantom Exchange Date:
 Take-out/Gear Return Date: 7/19/18
 Take-out Location: Diamond Creek
 Take-out Time: 10AM

ceiba@ceibaadventures.com
 1-800-217-1060
 928-527-0171
 FAX: 928-527-8127
 PO Box 2274
 Flagstaff, AZ 86003

'Whole Shabang!'
 Highlighted Items included in the 'Whole Shabang!' free of charge

Notes:
5 boat Whole Shabang! 16 people for 16 days. Ceiba shuttles put in and take out. Hualapai or NPS fees are NOT INCLUDED on this estimate.

Row & Paddle Boats, IKs, Whitewater Kayaks, SUPs & Equipment

Item	Price/day	Quantity	# of days	Extended Price
Ceiba's Full Oar Rigs				
18' NRS Self-Bailer	\$49.00	3	16	\$2,352.00
16' NRS Self-Bailer	\$49.00	2	16	\$1,568.00
Aluminum main frame for 18' boat fully rigged w/ straps	\$25.00	5	16	Inc in Full Rig
Trailer frame w/ drop bag	\$10.00	5	16	Inc in Full Rig
Rear deck	\$5.00	5	16	Inc in Full Rig
11' Oar (with your choice of oar set up) - 18'	\$7.00	12	16	Inc in Full Rig
10' Oar (with your choice of oar set up) - 16'	\$7.00	8	16	Inc in 16' Full Rig
Rig Bag w/ 15 cam straps	\$2.00	5	16	Inc in Full Rig
Aluminum sand anchor & hammer	\$1.00	5	16	Inc in Full Rig
Throw bags	\$1.00	5	16	Inc in Full Rig
Drag bag	\$1.00	5	16	Inc in Full Rig
Throw cushion	\$1.00	5	16	Inc in Full Rig
Air pump/bag	\$2.50	2	16	Inc in Full Rig
Row Boat Repair kit	\$2.75	2	16	Inc in Full Rig
Bail buckets	\$1.00	5	16	Inc in Full Rig
205 qt. Canyon Cooler	\$4.25	5	16	Inc in Full Rig
Side boxes included with 16'	\$3.00	4	16	Inc in 16' Full Rig
Cooler covers	\$1.00	5	16	Inc in Full Rig
Box covers - 18'	\$1.00	6	16	Inc in 18' Full Rig
Aluminum table	\$5.00	3	16	Inc in Full Rig

Inflatable Kayaks				
1 Person Inflatable Kayak	5+ days \$25.00	1	16	Inc in Whole Shabang!
Kayak paddle (includes spare)	\$1.00	2	16	Inc in Whole Shabang!
Kayak helmet	\$1.00	1	16	Inc in Whole Shabang!

Boat Equipment				
Extra Rope - 60'	\$1.00	1	16	Inc in Whole Shabang!
Major 1st aid kit NPS REQ (w/ signal mirror & signal panels)	\$5.00	1	16	\$80.00
Minor 1st aid kit NPS REQ *add'l charge for 1st aid items used	\$3.00	4	16	\$192.00
Boat umbrella	flat fee of \$35.00	5	flat	\$175.00
Holder for boat umbrella	\$1.00	5	16	\$80.00
Flip Line - Belly band style	\$1.00	0	16	\$0.00
Flip line - Mini throw bag style (each)	\$1.00	0	16	\$0.00
Sleep plate	\$2.00	0	16	\$0.00
Rescue bag inc. 200' rope	\$3.00	1	16	\$48.00
Foot brace	\$2.00	0	16	\$0.00
Helmet	\$1.00	0	16	\$0.00
Single blade paddle	\$1.00	0	16	\$0.00

Subtotal Row & Paddle Boats, IKs & Equipment: \$4,495.00

Kitchen, Coolers & Storage Boxes

Item	Price/day	Quantity	# of days	Extended Price
Complete kitchen for 8 to 16 people	\$26.00	1	16	\$416.00
<i>Initial kitchen supplies: dishsoap, clorox, sponges, scrubbies, sparkies, hotpads, dish towels</i>	flat fee of \$40.00	1	flat	Inc in Food Pack
Stove w/ blaster, regulator, 1 full propane tank	\$8.50	1	16	Inc in Comp Kitchen
Additional Full Propane Tank	\$2.50	3	16	\$120.00
Stove windscreen	\$1.00	1	flat	Inc in Comp Kitchen
Griddle	\$1.00	1	16	Inc in Comp Kitchen

Cook pots, silver bowls, Dutch ovens (total for all)	\$3.00	1	16	Inc in Comp Kitchen
Plates, bowls, silverware	\$2.00	1	16	Inc in Comp Kitchen
Complete cooking utensils	\$1.50	1	16	Inc in Comp Kitchen
Straining screen NPS REQ	\$1.00	1	16	Inc in Comp Kitchen
Dish dryer net	\$1.00	1	16	Inc in Comp Kitchen
Dish buckets (set of 4)	\$4.00	1	16	Inc in Comp Kitchen
Kitchen ground tarps (set of 2) NPS REQ	\$2.00	1	16	Inc in Comp Kitchen
Fire pan (NPS approved) w/ brush & shovel	\$2.50	1	16	Inc in Comp Kitchen
Fire blanket NPS REQ with fire pan	\$2.00	1	16	\$32.00
Handwash system, 2 units in 1 NPS REQ	\$3.00	1	16	Inc in Comp Kitchen
Katadyn (includes extra filter), or upgrade to an electric filter	\$15.00	1	16	\$240.00
Alum (for settling muddy water)	\$12.00	1	flat	\$12.00
Ceiba 12 oz Insulated Mug	flat fee of \$5.00	16	flat	Inc in Whole Shabang!
2 gallon coffee Gott	\$2.50	1	16	Inc in Whole Shabang!
Roll-a-table	\$3.00	1	16	Inc in Whole Shabang!
Water jugs - 6 gallons	\$1.00	5	16	Inc in Whole Shabang!
Rice bags - \$8/dozen	flat fee of \$8.00	1	flat	Inc in Whole Shabang!
Kitchen parawing	\$3.00	1	16	Inc in Whole Shabang!
Can smasher	\$1.50	1	16	Inc in Whole Shabang!
20 mm food storage ammo can	\$0.50	17	16	\$136.00
Aluminum box	\$2.00	3	16	\$96.00
Subtotal Kitchens, Coolers & Storage Boxes:				\$1,052.00

Toilet

Item	Price/day	Quantity	# of days	Extended Price
Toilet system box (w/ seat & Porto Riser)	\$5.00	1	16	\$80.00
Porto riser	\$1.00	1	16	Incl w/ toilet system
Porto box	\$1.00	6	16	\$96.00
"Daytripper" daytime toilet NPS REQ	\$3.00	1	16	\$48.00
Pee bucket	\$1.00	1	16	Incl w/ toilet system
<i>(Full trip toilet supplies included with Whole Shabang Food Pack)</i>				Subtotal Toilet:
				\$224.00
Porto box dump & clean, per can flat fee	flat fee of \$25.00	6	flat	\$150.00
Subtotal Toilet Dump & Clean:				\$150.00

Camp & Personal Items

Item	Price/day	Quantity	# of days	Extended Price
Satellite phone (\$2/min additional cost)	\$12.00	1	16	\$192.00
PFDs (life vests) 1 spare per every 10 people NPS REQ	\$2.00	18	16	Inc in Whole Shabang!
50 cal personal ammo can	\$1.00	16	16	Inc in Whole Shabang!
Chairs	\$1.00	0	16	\$0.00
Camp Shovel	\$1.00	0	16	\$0.00
Waterproof bags	\$2.50	0	16	\$0.00
Guitar dry bag	\$3.00	0	16	\$0.00
Paco pad	\$3.00	0	16	\$0.00
Sleep kit (<i>dry bag, sheet, tarp, pillow, sleeping bag</i>)	\$6.00	0	16	\$0.00
Tents 2-person	\$6.00	0	16	\$0.00
Camp Fun: Horseshoes & Bocci	\$2.00	1	16	Inc in Whole Shabang!
Subtotal Camp & Personal Items:				\$224.00

Food, Ice & Sundries

Ceiba Food Pack, Your choice of set Ceiba Menus	\$700.00	1	flat	\$700.00
Food, ice and sundries, food pack labor, <i>per person per day</i>	\$18.00	16	16	\$4,608.00
<i>(Price varies with number of people, number of days & menu choice)</i>				
Extra Ice (Food Pack ice is included above)	\$2.25		flat	\$0.00
Trash dump & recycling fee	\$40.00			Inc in Whole Shabang!
Subtotal Food, Ice & Sundries:				\$5,308.00

Shuttles

Put-in	Van	Truck & Trailer	
Flagstaff to Lee's Ferry	\$650.00	\$650.00	\$1,300.00
Take-out	Van	Truck & Trailer	
Diamond Creek to Flagstaff	\$700.00	\$725.00	\$1,425.00
* Hualapai fees are additional			
Subtotal Shuttles:			\$2,725.00

Retail Items - prices do not include shipping

Item	Price	Quantity	Extended Price
The Guide to the Colorado River in the Grand Canyon (Martin & Whitis)	\$30.95	0	\$0.00

Larry Stevens Guide to the Colorado River in Grand Canyon	\$26.95	0	\$0.00
Grand Canyon Map & Guide- Dragon Creek Publishing	\$10.00	0	\$0.00
Grand Canyon Playing Cards - Dragon Creek Publishing	\$6.00	0	\$0.00
Grand Canyon River Hikes (Tyler Williams)	\$19.95	0	\$0.00
River to Rim (Nancy Brian)	\$24.95	0	\$0.00
Ceiba Bill Cap	\$15.00	0	\$0.00
Ceiba Flat Bill Trucker Hat	\$20.00	0	\$0.00
Ceiba Visor	\$12.00	0	\$0.00
Ceiba Collapsible Bucket	\$38.00	0	\$0.00

Shipping on Retail Items **(depends upon method & destination)**

Subtotal Retail: \$0.00

Price/Person/Trip \$921.84

*Includes damage deposit

****You are Responsible For Confirming All Dates, Times, Equipment and Services are Current and Correct****

SUBTOTAL	\$14,178.00
Discounts: Whole Shabang,	
10% off of equipment charges	-\$599.50
DISCOUNTED SUBTOTAL	\$13,578.50
AZ TAX	\$670.98
Refundable Damage Deposit	\$500.00
GRAND TOTAL	\$14,749.48
	-
	-
BALANCE DUE	\$14,749.48

PAYMENT DETAILS:

Reservations:

A 10% retainer deposit will reserve Ceiba's rentals and services.

Payment Policy

Payments can be made with personal check, money order, Visa or Mastercard.

50% of your balance is due 60 days prior to your launch date.

Balance is due 30 days prior to your launch date.

Cancellations

Cancellations must be in writing and received by Ceiba.

Prior to 60 days out - payments will be refunded less a 3% administration fee (i.e. for a \$1500 invoice, the 3% fee would be \$45)

Between 60-31 days prior to launch refunds will be made less a 3% admin fee, plus the foodpack fee (\$650)

Between 30-15 days prior to launch - payments will be refunded less a 10% admin fee, plus a 50% equipment charge, plus a foodpack fee of \$650, and the cost of any food already purchased

If your reservation is cancelled less than 15 days prior to launch the only available refund will be for any shuttles not taken, sales tax on those shuttles and Hualapai fees (if applicable)

Damaged Goods

You are responsible for any loss or damage to Ceiba's Equipment. We require that a copy of your credit card be kept on file by Ceiba for the duration of your trip. If loss or damage occurs, you will either be charged the cost of replacement, or \$45/hour for repairable damage.

*** Please feel free to contact us with any questions concerning this price quote or details/logistics of your river trip***

We look forward to hearing from you!