



Today's Date: **12/27/18**

Name: **Joe Rafter**  
 Phone: **555-555-5555**  
 Email: **joerafter@joerafter.com**

Rig/Gear Pick Up Date: **7/14/19**

Launch Date: 7/15/19  
 # days: 16  
 # people: 16

8:30AM @ TBD

Phantom Exchange Date:

Take-out/Gear Return Date: 7/30/19

Take-out Location: Diamond Creek

Take-out Time: 10AM

Permit Holder: **Sally kayaker**

Phone: **444-444-4444**

Email: **sallykayaker@sallykayaker.com**

ceiba@ceibaadventures.com

1-800-217-1060  
 928-527-0171

FAX: 928-527-8127  
 PO Box 2274  
 Flagstaff, AZ 86003

**'Whole Shabang!'**

Highlighted Items included in the 'Whole Shabang!' free of charge

**Notes:**

**5 boat Whole Shabang! 16 people for 16 days. Ceiba shuttles for put in and take out.**

**Hualapai and NPS fees are NOT INCLUDED on this estimate.**

**Row & Paddle Boats, IKs, Whitewater Kayaks, SUPs & Equipment**

Item	Price/day	Quantity	# of days	Extended Price
<b>Ceiba's Full Oar Rigs</b>				
18' NRS Self-Bailer	\$50.00	3	16	\$2,400.00
16' NRS Self-Bailer	\$50.00	2	16	\$1,600.00
Aluminum main frame for 18' boat fully rigged w/ straps	\$25.00	5	16	Inc in Full Rig
Trailer frame w/ drop bag	\$10.00	5	16	Inc in Full Rig
Rear deck	\$5.00	5	16	Inc in Full Rig
11' Oar (with your choice of oar set up) - 18'	\$7.00	12	16	Inc in Full Rig
10' Oar (with your choice of oar set up) - 16'	\$7.00	8	16	Inc in 16' Full Rig
Rig Bag w/ 15 cam straps	\$2.00	5	16	Inc in Full Rig
Aluminum sand anchor & hammer	\$1.00	5	16	Inc in Full Rig
Throw bags	\$1.00	5	16	Inc in Full Rig
Drag bag	\$1.00	5	16	Inc in Full Rig
Throw cushion <b>NPS REQ 16' &amp; Longer</b>	\$1.00	5	16	Inc in Full Rig
Air pump/bag	\$2.50	2	16	Inc in Full Rig
Row Boat Repair kit	\$2.75	2	16	Inc in Full Rig
Bail buckets	\$1.00	5	16	Inc in Full Rig
205 qt. Canyon Cooler	\$4.25	5	16	Inc in Full Rig
Side boxes included with 16'	\$3.00	4	16	Inc in 16' Full Rig
Cooler covers	\$1.00	5	16	Inc in Full Rig
Box covers - 18'	\$1.00	6	16	Inc in Full Rig
Aluminum table	\$5.00	3	16	Inc in Full Rig
<b>Inflatable Kayaks</b>				
1 Person Inflatable Kayak	\$15.00	1	16	Inc in Whole Shabang!
Kayak paddle (includes spare)	\$1.00	2	16	Inc in Whole Shabang!
Kayak helmet	\$1.00	1	16	Inc in Whole Shabang!
<b>Boat Equipment</b>				
Extra Rope - 60'	\$1.00	1	16	Inc in Whole Shabang!
Major 1st aid kit <b>NPS REQ</b> (w/ signal mirror & signal panels)	\$5.00	1	16	\$80.00
Minor 1st aid kit <b>NPS REQ</b> *add'l charge for 1st aid items used	\$3.00	4	16	\$192.00
Boat umbrella	flat fee of \$35.00	5	flat	\$175.00
Holder for boat umbrella	\$1.00	5	16	\$80.00
Rescue bag inc. 200' rope	\$3.00	1	16	\$48.00
<b>Subtotal Row &amp; Paddle Boats, IKs &amp; Equipment:</b>				<b>\$4,575.00</b>

**Kitchen, Coolers & Storage Boxes**

Item	Price/day	Quantity	# of days	Extended Price
Complete kitchen for 8 to 16 people	\$27.00	1	16	\$432.00
<i>Initial kitchen supplies: dishsoap, clorox, sponges, scrubbies, sparkies, hotpads, dish towels</i>	flat fee of \$40.00	1	flat	Inc in Food Pack
Stove w/ blaster, regulator, 1 full propane tank	\$8.50	1	16	Inc in Comp Kitchen
Additional Full Propane Tank	\$2.50	3	16	\$120.00
Stove windscreen	\$1.00	1	flat	Inc in Comp Kitchen
Griddle	\$1.00	1	16	Inc in Comp Kitchen
Cook pots, silver bowls, Dutch ovens (total for all)	\$3.00	1	16	Inc in Comp Kitchen
Plates, bowls, silverware	\$2.00	1	16	Inc in Comp Kitchen
Complete cooking utensils	\$1.50	1	16	Inc in Comp Kitchen
Straining screen <b>NPS REQ</b>	\$1.00	1	16	Inc in Comp Kitchen
Dish dryer net	\$1.00	1	16	Inc in Comp Kitchen
Dish buckets (set of 4)	\$4.00	1	16	Inc in Comp Kitchen
Kitchen ground tarps <b>NPS REQ</b>	\$2.00	3	16	Inc in Comp Kitchen
Fire pan ( <b>NPS approved</b> ) w/ brush & shovel	\$2.50	1	16	Inc in Comp Kitchen
Fire blanket <b>NPS REQ with fire pan</b>	\$2.00	1	16	\$32.00
Handwash system, 2 units in 1 <b>NPS REQ</b>	\$3.00	1	16	Inc in Comp Kitchen
Electric water filter	\$15.00	1	16	\$240.00
Water Wizard - (for settling muddy water)	\$12.00	1	flat	\$12.00
Ceiba 12 oz Insulated Mug	flat fee of \$5.00	16	flat	Inc in Whole Shabang!

2 gallon coffee Gott	\$2.50	1	16	<b>Inc in Whole Shabang!</b>
Roll-a-table w/ ground tarp	\$3.00	1	16	<b>Inc in Whole Shabang!</b>
Water jugs - 6 gallons	\$1.00	5	16	<b>Inc in Whole Shabang!</b>
Rice bags - 1 dozen	flat fee of \$12.00	1	flat	<b>Inc in Whole Shabang!</b>
Kitchen parawing	\$3.00	1	16	<b>Inc in Whole Shabang!</b>
Can smasher	\$1.50	1	16	<b>Inc in Whole Shabang!</b>
20 mm food storage ammo can	\$0.50	17	16	<b>\$136.00</b>
Aluminum box	\$2.00	3	16	<b>\$96.00</b>
<b>Subtotal Kitchens, Coolers &amp; Storage Boxes:</b>				<b>\$1,068.00</b>

<b>Toilet</b>				
Item	Price/day	Quantity	# of days	Extended Price
Toilet system box (w/ seat & Porto Riser)	\$5.00	1	16	<b>\$80.00</b>
Porto riser	\$1.00	1	16	<b>Incl w/ toilet system</b>
Porto box	\$1.00	6	16	<b>\$96.00</b>
"Daytripper" daytime toilet <b>NPS REQ</b>	\$3.00	1	16	<b>\$48.00</b>
Pee bucket	\$1.00	1	16	<b>Incl w/ toilet system</b>
<i>(Full trip toilet supplies included with Whole Shabang Food Pack)</i>				<b>Subtotal Toilet:</b>
				<b>\$224.00</b>
Porto box dump & clean, per can flat fee	flat fee of \$30.00	6	flat	<b>\$180.00</b>
<b>Subtotal Toilet Dump &amp; Clean:</b>				<b>\$180.00</b>

<b>Camp &amp; Personal Items</b>				
Item	Price/day	Quantity	# of days	Extended Price
Satellite phone (\$2/min additional cost)	\$12.00	1	16	<b>\$192.00</b>
Lanterns - kit of 2	\$2.00	1	16	<b>\$32.00</b>
PFDs (life vests) <b>1 spare per every 10 people NPS REQ</b>	\$2.00	18	16	<b>Inc in Whole Shabang!</b>
50 cal personal ammo can	\$1.00	16	16	<b>Inc in Whole Shabang!</b>
Chairs	\$1.00	0	16	<b>\$0.00</b>
Camp Shovel	\$1.00	0	16	<b>\$0.00</b>
Waterproof dry bags (65 liter or 110 liter)	\$2.50	0	16	<b>\$0.00</b>
Waterproof DAY bags (35 liter)	\$1.75	0	16	<b>\$0.00</b>
Guitar dry bag	\$3.00	0	16	<b>\$0.00</b>
Helmet	\$1.00	0	16	<b>\$0.00</b>
Paco pad	\$3.00	0	16	<b>\$0.00</b>
Camp Cot	\$4.00	0	16	<b>\$0.00</b>
Sleep kit (dry bag, sheet, tarp, pillow, sleeping bag)	\$6.00	0	16	<b>\$0.00</b>
Tents 2-person	\$6.00	0	16	<b>\$0.00</b>
Camp Fun: Horseshoes & Bocci	\$2.00	1	16	<b>Inc in Whole Shabang!</b>
<b>Subtotal Camp &amp; Personal Items:</b>				<b>\$224.00</b>

<b>Food, Ice &amp; Sundries</b>				
Ceiba Food Pack, Your choice of set Ceiba Menus	\$850.00	1	flat	<b>\$850.00</b>
Food, ice and sundries, food pack labor, per person per day	\$19.00	16	16	<b>\$4,864.00</b>
<i>(Price varies with number of people, number of days &amp; menu choice)</i>				
Extra Ice (Food Pack ice is included above)	\$2.25	0	flat	<b>\$0.00</b>
<b>Trash dump &amp; recycling fee (included if you use Ceiba food storage boxes &amp; have a foo</b>	<b>\$50.00</b>			<b>Inc in Whole Shabang!</b>
<b>Subtotal Food, Ice &amp; Sundries:</b>				<b>\$5,714.00</b>

<b>Shuttles</b>				
Put-in	Van	Truck & Trailer		
Flagstaff to Lee's Ferry	\$650.00	\$650.00		<b>\$1,300.00</b>
Take-out	Van	Truck & Trailer		
Diamond Creek to Flagstaff	\$700.00	\$725.00		<b>\$1,425.00</b>
<b>* Hualapai fees are additional</b>				
<b>Subtotal Shuttles:</b>				<b>\$2,725.00</b>

**Price/Person/Trip \$954.98**

\*Includes damage deposit

**\*\*You are Responsible For Confirming All Dates, Times, Equipment and Services are Current and Correct\*\***

<b>SUBTOTAL</b>	<b>\$14,710.00</b>
<b>Discounts: Whole Shabang,</b>	
10% off of equipment charges	<b>-\$609.10</b>
<b>DISCOUNTED SUBTOTAL</b>	<b>\$14,100.90</b>
<b>AZ TAX</b>	<b>\$678.71</b>
<b>Refundable Damage Deposit</b>	<b>\$500.00</b>
<b>GRAND TOTAL</b>	<b>\$15,279.61</b>
	-
	-
<b>BALANCE DUE</b>	<b>\$15,279.61</b>

**Deadlines**

10% deposit reserves your equipment **ASAP**  
50% of the Balance Due is due by **May 16, 2019**  
100% of the Balance Due is due by **June 15, 2019**

**Payment Policy**

Payments can be made with personal check, money order, Visa, Mastercard, or Discover. If paying with an American Express, there will be an additional 3% administrative fee.

50% of your balance is due 60 days prior to your launch date.

100% of your balance is due 30 days prior to your launch date.

**Cancellations**

Full-trip cancellations must be submitted in an email by the trip leader or organizer.

**Prior to 60 days from launch** payments will be refunded to the trip leader less a 3% administration fee of the **subtotal due for the trip**.

**Between 60-31 days prior to launch** payments will be refunded to the trip leader less the foodpack fee, and a 3% administration fee of the **subtotal due for the trip**.

**Between 30-15 days prior to launch** 50% of the **subtotal due for the trip will be refunded to the trip leader or organizer**.